

#### How can you save money on your SharePoint subscription?

Example: Our client from the financial sector

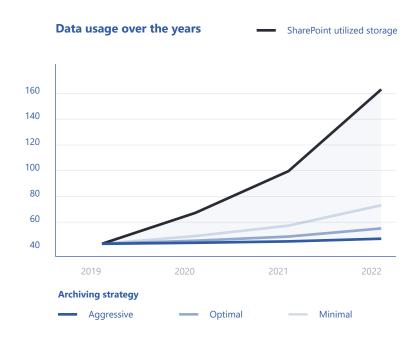
Since its introduction as part of the Office 365 suite of programs, **SharePoint Online usage has sharply increased**. Today, expanded uses of SharePoint include a content management and content services platform, an intranet portal for enterprise information and applications, a groupware platform, a social platform, and a platform to develop custom web applications. These increased uses **correspond with greater usage and thus greater data storage size**.

For companies working with Microsoft's suite of programs, the resulting SharePoint expenditures can rapidly escalate beyond reasonable limits. SharePoint comes with stated limits to data storage - organizations exceeding this storage **incur overflow costs per GB over this limit**. For larger organizations that generate large volume of data, these additional costs amount to significant expenditures.

TECH-ARROW can present a solution for reducing these expenses to a minimum – thanks to our **contentACCESS archiving family**, you can lighten the load on your live system, removing data to archived storage and **thus eliminating potential overflow-derived costs.** 

# **Example**

As a case study illustrating this concept, we can present an example client. Their business unit of 5,000 employees was looking to reduce their SharePoint Online-related expenditures to an acceptable level; within their Microsoft Subscription, they have access to 1 TB plus 10 GB per license purchase - bringing them to 51 TB storage overall. However, due to the increasing volume of business data generated over time as they digitize and continue to grow, their storage rapidly increased to a 160 TB volume. Microsoft is charging them a standard cost of 0.20 USD/GB in overflow fees, coming to over 20,000 USD/month. As such, this client required a solution to keep the data volume in M365 within limits and minimize the financial overflow.



5000 employees

+ 109 TB increased in the last years

**0.20** USD/GB overflow SharePoint fees

+20,000 USD/m cost increase on a monthly basis

With the stated storage amounts and employee counts, the deployment and configuration of contentACCESS will **save the client upwards of 200,000 USD in annual expenditures** by offloading old files and reducing storage volume to an acceptable minimum.



## **Cutting costs by archiving with contentACCESS**

Implementing an archive with TECH-ARROW's contentACCESS Cloud Archive and Backup thus **immediately meets the client requirements of reducing their current expenditure on SharePoint**. The costs of establishing an archiving solution and migrating data from the live system are drastically lower in comparison to overflow charges, **especially at larger data volumes**.

The switch to an archive also in no way impedes your ability to continue working with the stored information; while the establishment of shortcuts significantly lightens your data structure, your **employees can continue to access and work with stored files without interruption** of their normal workflows. Optimizing your data structure with the addition of an archive therefore makes good business sense, both from an economical perspective and an operations-focused point of view.

#### Archive smarter with contentACCESS

We offer an optimal archive solution for both contentACCESS in the cloud or on-premises, meeting both common use-cases. **Our platform stores all your documents**, plus your calendar items, tasks, lists, contacts, image libraries and their attachments – lightening the live system and reducing storage costs while keeping your stored information readily accessible through our Outlook integrations, Mobile App, or web access portal.

If you are interested in discussing how contentACCESS can best benefit you and your organization – **contact us**. Discover the advantages of archiving with us, how best to minimize expenditures, how to increase your business data safety – and more. **Archive smarter with contentACCESS**.

### Who we are

TECH-ARROW was founded with the goal to create a unified and modern archive and backup solution meeting all future needs of the rapidly changing world of data security and retention. We have been continuously growing over the last ten years to meet our vision of technological evolution in the world of secure data archiving and intelligent backups. During this time, we have also worked on expanding our wide range of products to best represent the needs of our clients and reflect developments in a rapidly evolving market.

Operating globally, with over a thousand current and former clients representing a variety of industries, TECH-ARROW stands ready and waiting to help your organization tackle your data migration, archiving or data backup needs.

### **Clients**



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